SAP SD Online Course - Smart Mind Online Training, Hyderabad

SAP SD Online Training Course Content

Faculty: Real time and certified

(Includes theoretical as well as practical sessions)

1.   Introduction to ERP:
1.1.   Introduction to SAP.
1.2.   Functions & Objectives of SD.
1.3.   SAP R/3 Architecture.

2.   SAP Navigation Overview:
2.1.   Login to SAP.
2.2.   Sessions - Easy Access & IMG Menus.
2.3.   Understanding General Settings.

3.   SAP Enterprise Structure Overview:
3.1.   Overview of Enterprise structure.
3.2.   Definition of Organizational Elements.
3.3.   Assignment of Organizational Elements.

4.   Creating Master Data:
4.1.   Customer Master Data.
4.1.1. Defining Account Groups.
4.1.2. Partner Determination Procedure.
4.2.   Material Master Data.
4.3.   Customer Material Info Records.
4.4.   Conditions Master Data.

5.   Sales Documents Processing:
5.1.   Sales Document Structure, Doc Types & Functionalities.
5.2.   Item Category Control & Determination.
5.3.   Schedule line Categories Control & Determination.

6.   Item Proposal:
6.1.   Concept & Usage of Item Proposal.

7.   Pricing:
7.1.   Condition Tables.
7.2.   Access Sequence.
7.3.   Condition Types.
7.4.   Pricing Procedures & Determination.

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8.   Free Goods Determination:
8.1.   Concept of Free Goods.
8.2.   Condition Technique for Free Goods.

9.   Basic Functions: (Condition Technique)
9.1.   Material Determination.
9.2.   Material Listing / Exclusion.

10.   BOM: Bill of Materials:
10.1.   Bills of Materials Overview.
10.2.   Configuring BOM.

11.   Revenue Account Determination:
11.1.   Concept of Revenue Account Determination.
11.2.   How to Create - Customer Account Assignment Group.
11.3.   How to Create - Material Account Assignment Group.

12.   Credit Management:
12.1.   Credit Control Area.
12.2.   Defining Risk Category &Credit Groups.
12.3.   Credit Master Data.
12.4.   Automatic Credit Control.

13.   Shipping:
13.1.   Shipping point & Route Determination.
13.2.   Picking & Transfer order.
13.3.   Post Goods Issue.
13.4.   Configuration of the Outbound Delivery Structure.
13.5.   Item Categories for Deliveries.

14.   Outline Agreements Overview:
14.1.   Scheduling Agreements.
14.2.   Quantity/ Value Contracts.
14.3.   Creating Assortment Module.

15.   Special Sales process & its Transactions:
15.1.   Cash Sales Process.
15.2.   Rush Order.
15.3.   Returns Sales Process.

16.   Billing Process:
16.1.   Creation of Billing Document.
16.2.   Accounting Document Overview.

16.3.   Credit Memo &Debit Memo.
16.4.   Define Billing Document Types.

17.   Copy Controls:
17.1.   Copy Controls for Sales Documents.
17.2.   Copy Controls for Delivery Documents.
17.3.   Copy Controls for Billing Documents.

18.   Incompletion Procedure:
18.1.   Overview of Incompletion procedures.
18.2.   Working with incompletion procedures.

19.   Third Party Sales Process:
19.1.   Overview Third party process.
19.2.   Configuring Third-party process.

20.   Consignment Sales Process:
20.1.   Consignment Fill-Up.
20.2.   Consignment Issue.
20.3.   Consignment Pickup.
20.4.   Consignment Returns.

21.   Output Determination:
21.1.   Overview of Output Determination.
21.2.   Configuring Output Determination.

22.   Inter Company Sales Process:
22.1.   Intercompany Sales Process.
22.2.   Configuring intercompany sales.

23.   Project Methodology:
23.1.   System Landscape
23.2.   ASAP Methodology.
23.3.   Standard SD Reports.
23.4.   Required SD Tables.